

girl scouts of eastern south carolina



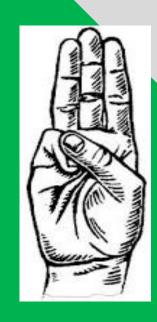
2025 FALL PRODUCT PROGRAM TRAINING

Welcome!

Diane Flanagan, CEO Aggie Reyes, VP of Program Deborah Paisley, Product Sales Assistant

Girl Scout Promise

On my honor, I will try:
To Serve God and my country,
To help people at all times,
And to live by the Girl Scout Law.



Girl Scout Law

I will do my best to be

Honest and fair,

Friendly and helpful,

Considerate and caring,

Courageous and strong, and

Responsible for what I say and do.

And to

Respect myself and others,

Respect authority,

Use resources wisely,

Make the world a better place, and

Be a sister to every Girl Scout.







Register by

September 1st

2026 Cookies

- *New Cookie
- *700+ cases for home delivery
- *Updated Troop Cookie Manager rules for leaders who have daughters that sell cookies
- *Leaders will need to verify rewards for girls that sell at camp level and above

Let's discuss

\$5.00 cookie box (still one of lowest in country)

- \$.95 troop profit
- \$.25 girl rewards
- decrease in some levels
- troops will not receive profit for the 1st 50 packages sold (\$47.50 per girl) by girls, girls will receive a \$65 membership plus patch

Between 2019-2025, GSESC has spent an additional \$.77 per box on girl rewards, excess inventory, increase cost of cookies, girl & troop credit card fees via Digital Cookie, girl & troop debt, SU bonus



Gluten Free Cookie

\$6.00 per package

Deadline 10/20/25



- *Allergen free recipe
- *Made with real chocolate
- *Re-sealable pouch





*\$6.00	per	pac	kage
---------	-----	-----	------

Service Unit:	Troop #	-
eader Name:	Phone#	_
Zmail Address:		7
of Gluten Free - Caramel Chocolat	e Chip cases needed	
,		

Signature acknowledges troop mentioned above is financially responsible

Reminder this one-time order will be entered by the GSESC Product Program Sales
Department within your initial order and will picked up along with your initial order.

Must be emailed to deborahpaisley@girlscoutsesc.org

Deadline October 20, 2025



2025 Forms

1 per troop

Girl Scouts of Eastern South Carolina 2025 Fall Product Program Troop Guide and Supply Envelope



Troop Number:	Service Unit:
Troop Fall Program Manager:	Phone Number :()
Smail:	
Troop Fall Program Manager Login:	Password:
Deborah Paisley, Product Program Specialist 843,300,0063 deborahpaisley@girlscoutsesc.org	Ashley Barefield, Program Brand Manager 727.871.1333 ashleybarefield@girlscoutsesc.org
Online Resources www.esec.org Girl Scouts Eastern South Carolina Forms and Training Materials 800.372.8520 M2 Medic Quatomer Service Number for Magazine Questions girlscoutmagazines.com/gsesc M2 Media website Create avatar and setup store front	Mark Verr Oslendar! August - Complete Proop Fall Sale Trainian Sept 13 - Fall Sale officially begins - online/order card taking Oct 12 - Order card taking Sale Ends Oct 13 - Troop Orders need to be finalized Nov 3 - Nov 8 Nut/candy order delivered to your SU Product Program Oct 31 - Online Sales End Nov 23 - Gilf money due to troop Nov 25 - Discrepancy reports due Dec 5 - ACM money due to council
Nuts & Chocolates with Ashdon Farms Our council has collaborated with Ashdon Farms to offer delicious nut & chocolate items this year and more ordinal All terms make wonderful gifts for everyone! Gifts take orders using the nut order taker and can also email farmily and friends to purchase nut and chocolate items online Excellent quality and great value Excellent quality and great value Gifts earn special rewards for online sales	Magazines with M2 Media Friends and family can order/nenw their favorite magazines from our online ordering site Send emails to family and friends inviting them to support your Girl Visit girlscoutsmagazines.com/gesez to get started M2 now has all Time magazines and is offering educational kits Avatar patches, fun, interactive and easy for girls, parents, and volunteers

Troops will earn 15% of the total dollars sold!

To participate troops must turn in their Annual 2024-2025 Finance Report.

*Remember Troops OR Any Parents with outstanding balances cannot participate in any council Product Programs *

New opt out! If troop decides to opt out of rewards, they will receive 18% of total dollars sold, girls will still receive patch







Girl Scouts of Eastern South Carolina 2025 Fall Product Program Troop Guide and Supply Envelope



Deposit payments for Fall Sale into your troop checking account quickly to ensure payments will clear.

- Order the exact number of nut/chocolate items needed to fill orders. Products cannot be returned to troop or council.
- Make receipts for all transactions, including products and money. Checklist of What to Turn In
- Turn in signed Position Description and ACH Authorization forms to receive Fall Program packet.
- Log into M2 system and familiarize yourself with system. Set up troop and girl information. Confirm that each girl participating is a registered Girl Scout for the 2025-2026 membership year.
- Hold a troop meeting to train girls and parents on Fall Product Program. Meeting should include:
 - o Review of all Fall Product materials (order cards, nut products, magazine online program) GSUSA safety guidelines for product program in Safety Activity Checkpoints
 - Set individual and troop goals
 - Share important dates (on order card) On My Honor Date is September 13, 2025
 - Complete activities in your Fall Product packet that are age appropriate for your troop.
 - o Hand out and collect signed parent permission forms for each girl. Handout order card once you have signed parent permission form.
 - Explain that there are no returns allowed to the troop or council.
- Review GSESC money handling procedures and check policy. Collect all order cards from each girl, Make sure girl's name is on order card.
- ☐ Enter girl order in M2 by 10pm, October 13, 2025. All troops will be locked out of the system after deadline.
- ☐ Your SU Product Program Coordinator will notify you when your order has arrived during the week of November 3-8. 2025. Count and sign for all items.
- Separate each girl's order and deliver to girls.
- Girls deliver and collect money between November 3-8, 2025. Encourage girls to deliver products and turn in money
- Remind girls and parents that chocolate items melt! Melted products are not exchangeable.

 By November 23, 2025, you should have collected all money owed from each girl.
- If a girl does not pay or if you have an NSF check, fill out a Delinquency/NSF and email it to jjackson@geesc.org by November 25, 2025.

To view the Fall Product training PowerPoint, go to www.gsesc.org

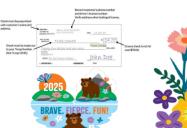
Once a check is received, <u>verify and record the following information on the check: customer's address, phone number, and driver's license number.</u> Make sure the checks are made out to "Your Troop Number" and that the written number and amount match. Also, make sure the check is signed and properly datch. Postdated checks are not to be accepted. It is important to infine the customer of the check process. If a check is returned for nonsufficient funds (NSF), you will follow the NSF procedures and the check will be processed by the collections firm.

The council will ONLY cover up to \$75 and the bank fees charged to your troop bank account. If a troop incorrectly accepts a check for more than \$75 and the check is an NSF check, the council will only be responsible for \$75; the troop will be responsible for any

If money and/or product is stolen, a police report needs to be filed immediately and the council needs to be notified. Additionally, the loss needs to be reported to your private insurance carrier. Ultimately, the individual who lost the money/product is financially responsible for the loss to the council.

Please stress the importance of this information to the girls and their parents/guardians.







- Must be registered
- Make sure leaders are registered
- Make sure girls are registered
- Be available to assist troops in your SU
- Attend a council led training
- Must be in good standing with council and verify that troops within SU are as well
- Assist council with SU issues when asked by council

2025 Forms 1 per Service Unit



Service Unit Fall Product Manager

SUMMARY: The Service Unit Fall Product Manager promotes and coordinates the annual council wide fall product program within the Girl Scout Service Unit.

OUALIFICATIONS:

- Registered member of Girl Scouts of Eastern South Carolina, at least 18 years of age, lives the values of the Girl Scout Law and Promise
- Strong computer skills daily access to computer with internet and email during the fall product program
- Possess organizational skills to maintain accurate records, receipts, product and girl rewards
- Excellent communication skills communicates directly to troops, parents/guardians, and council
- · Must be free of delinquent debt with Girl Scouts of Eastern South Carolina
- Has a positive and supportive attitude about the product sales program and work closely with Troop Fall Product Managers to ensure a successful sale
- Must adhere to Girl Scouts of Eastern South Carolina policies and procedures

RESPONSIBILITY (adhering to all deadlines set by council)

- · Attend an in person training set by council
- Assist in training Troop Fall Product Managers within the service unit
- Work with troop leaders, troop fall product managers and council to ensure that girls and troops are registered prior to the start of the fall product program

MATERIALS, PRODUCTS AND PAPERWORK

- Receive and distribute product program materials to each troop and any participating Juliettes
- Serve as a liaison for participating Juliettes hand out materials, enter orders, collect money and distribute products and girl rewards
- Assist council in ensuring that all participating troops turn in ACH form and Troop Fall Product Manager position forms, so council can give access to M2

ORDER SYSTEM/DELIVERY OF PRODUCT

- Secure delivery site for nut items and be available to receive and sign for them from the warehouse. Verify inventory delivered and note any discrepancies.
- · Edit service unit delivery information in the M2 system
- Schedule and manage the delivery of nut items for troops and Juliettes in your Service Unit



Service Unit Fall Product Manager

ACCOUNTABILITY

- Support council by encouraging troops to make prompt and frequent bank deposits
- Adaptability adjusts and modifies own behavior, remains flexible and tolerant in response to changing situations and environments

Please print clearly and fill out completely

- Understands differences and embraces differences
- · Expresses ideas clearly and concisely
- Demonstrates honesty, credibility and dependability

Service Unit Name and #:
Printed Name:
Mailing Address:
City:State:Zip:
Phone/Cell:()Work:()
Email Address:
By signing, I affirm that I have read and understand the information above and agree to fulfill the responsibilities for the position.
☐ I have taken the 2025 Fall Product training
Please circle which training you took: In-person Online
I fully understand that failure to turn in all monies and related document on time may result in collection procedures up to and including prosecution as allowed by law.
SU Fall Product Manager Signature: Date:

2025 Forms up to 2 leaders per troop can earn avatar patch and have access to M2



Girl Scouts of Eastern South Carolina

Troop Fall Product Manager Position Description

PURPOSE OF POSITION:

To manage and administer Girl Scout Fall Product Program to all girls within their troop.

ACCOUNTABILITY

One year begins in August. This position is appointed by Troop Leader.

OHALIFICATIONS:

- Must be in good standing with Girl Scouts of Eastern South Carolina, No troop delinquency or outstanding financials.
- Be a current registered member of Girl Scouts of America and at least 18 years of age.
- · Accept and adhere to the purpose and principles of Girl Scouting, GSUSA and the Council.
- · Demonstrate strong organizational skills, problem solving, supervisory skills and effective time management.
- Have a good working knowledge, acceptance, and willingness to promote Council's goals, objectives, policies and procedures.
- Ability and willingness to make decisions, delegate responsibilities and work with adults from diverse backgrounds.
- Have strong computer skills to ensure accurate and consistent data entry.

RESPONSIBILITIES:

- Attend council training for Girl Scout Fall Product Program.
- · Verify that all girls participating are registered for the current membership year.
- · Protect girls and GSESC assets (product, monies and documents) always.
- Coordinate troop meetings to provide instruction to parents and girl members to include the following:
 - o Girl safet
 - o Goal setting, individual girl goals as well as a troop goal
 - o Promote leadership experience outcomes
 - All deadlines for submission of orders and money
 - Distribution of product and awards and the importance of receipts
 - o Money collection and cash management procedures
 - Ordering and distribution of girl awards
 - o GSESC collection procedures for delinquencies/NSF
- Enter all required data onto M2 website: troop contact, girl names, orders, payments, deposits
- Submit troop product, recognition orders and required documents to Product Sales Department by established due date.



Girl Scouts of Eastern South Carolina

rolina Troop Fall Product Manager

Position Description

- · Pick up and distribute product and recognitions promptly and appropriately.
- · Issue signed receipts for ALL transactions of awards and money.
- · Keep accurate records and copies of troop documents and all deposit slips.
- . Document and report all girls with delinquent balances by established date.
- Meet with the Product Sales Department to submit and verify all final reports, deposit slips, any girl delinquent information, evaluation and other documents, product or recognitions as needed.
- · Assume full responsibility for product, money, recognition and documents while in your possession.
- If money and/or product is stolen, a police report needs to be filed immediately and the council needs to be notified, additionally, the loss needs to be reported to your private insurance carier. Ultimately, the individual who lost the money/product is financially responsible for the loss to the council. Please stress the importance of this information to the girls and their parents/guardians.
- Failure to turn in all monies and related documents on time may result in charges and prosecution as allowed by law.

Please print clearly and fill out completely
Troop #: Service Unit Name and #:
Please circle Troop level(s): <u>Daisy Brownie Junior Cadette Senior Ambassador</u>
Printed Name:
Mailing Address:
City:State:Zip:
Phone/Cell: ()Work: ()
Email Address:
By signing, I affirm that I have read and understand the information above and agree to fulfill the responsibilities for the position.
☐ I have taken the 2025 Fall Product training
Please circle which training you took: In-person Online
I fully understand that failure to turn in all monies and related document on time may result in collection procedures up to and including prosecution as allowed by law.
Troop Fall Product Manager Signature: Date:





ACH DEBIT AUTHORIZATION

2024 Fall Product Program 2025 Cookie Program

Complete and return to Council after completion of training, You will NOT be granted access to M2 site or ABC Smart Cookies if form is not turned into Council prior to selling.

	My troop does not hav	checks.
	Bank Name	
	Routing Number	Account Number
200 Tro non Ref	25 Cookie and Fall Product Programs tops are responsible for depositing su n- sufficient funds (NSF) charges. Fer to training power points for ACH p top expressly authorizes GSESC to rej	definit funds to cover these debits and will be responsible for any resulting occdures and dates. at debits that fall for any reason.
200 Tro non Rei Tro Tro	25 Cookle and Fall Product Programs sops are responsible for depositing su n-sufficient funds (NSF) charges. Fer to training power points for ACH p sop expressly authorizes GSESC to rep op agrees to work closely with GSESC	Iclent funds to cover these debits and will be responsible for any resulting occedures and dates. at debits that fall for any reason. to pay all amounts due to the Councilin any manner agreed to by both partles. ticipate in the Cookle Program, nor the Fall Product Program until ACH
20% Tro non Ref Tro Tro Del	25 Cookle and Fall Product Programs oops are responsible for depositing su n-sufficient funds (NSF) charges. Fer to training power points for ACH oop expressly authorizes GSESC to re op agrees to work closely with CSESC oops understand that they may not pa oit Authorization is received by the Co	Iclent funds to cover these debits and will be responsible for any resulting occedures and dates. at debits that fall for any reason. to pay all amounts due to the Councilin any manner agreed to by both partles. ticipate in the Cookle Program, nor the Fall Product Program until ACH
200 non Ref Tro Tro Del	25 Cookle and Fall Product Programs oops are responsible for depositing su n-sufficient funds (NSF) charges. fer to training power points for ACH; oop expressly author/tess GSEC to reop agrees to work closely with CSEC to pop sunderstand that they may not part of the cook that they may not part of the cook that they may not part of the that they may not part of the that they may not part of the that they are they that they th	Ident funds to cover these debits and will be responsible for any resulting occulures and dates. at debits that fall for any reason. to pay all amounts due to the Councilin any manner agreed to by both parties, ticipate in the Cookie Program, nor the Fall Product Program until ACH medi.
200 Tro non Ref Tro Tro Del	25 Cookle and Fall Product Programs pospa are responsible for depositing sun- sufficient funds (NSF) charges, fer to trainingpower points for ACII; ope expressly authorizes GSESC to re opo agrees to work closely with GSESC topo sunderstand that they man public that they man public that they man be that they man that they man that they are the the they are the that they are the the they are the that they are the they are they are the the they are the they are the they are the they are the the the they are	Iclent funds to cover these debits and will be responsible for any resulting occedures and dates. at debits that fall for any reason. to pay all amounts due to the Councillin any manner agreed to by both parties, ticipate in the Cookie Program, nor the Fall Product Program until ACH med. In authorized check sinner for the troop.

Please turn into Deborah Paisley at deborahpaisley@girlscoutsesc.org.

Order card 1 per girl

2025 Receipts 2 per troop



Eastern South (Carolina	Money and/or Product Receipt (Important: Be Sure to Show Troop Number on All Receipts)		
Troop #		Service Unit		
Girl's Nar	ne	Da	ate_	
No. of Cases	No. of Pieces	Product Name		Money
		Mint Treasures - Girl Scout Tin		
		Honey Roasted Mixed Nuts with Peanuts		
		Whole Cashews with Sea Salt		
		Almonds Covered in a Chocolate Coating	\$	
		English Butter Toffee	_	(Amount Due)
		Chocolate Covered Raisins	i	
		Dark Chocolate Caramel Caps with Sea Salt	i	
		Deluxe Pecan Clusters	i	
		Dark Chocolate Peppermint Pretzels - Holiday Bag	\$	
		Peanut Butter Bears	_	(Amount Paid)
		Peanut Butter Trail Mix	İ	
		Dulce de Leche Owls	İ	
		Butter Toasted Peanuts	İ	
		Hot Cajun Crunch	\$	
		Fruit Slices	_	(Balance)
		Cranberry Nut Mix	İ	
		← Total	İ	
Received B	у	Troop #		
Received F	rom	Troop #		

I acknowledge that my Girl Scout has permission to participate in the Fall Product Program and I am financially responsible for the product received.

2025 Forms 1 per girl/parent



Girl Scouts of Eastern South Carolina 2025 Fall Product Program

Parent/Guardian Permission & Responsibility Form

My Girl S	cout,, a member of Troop,			
has my pe	ermission to participate in the council sponsored 2025 Fall Product Program.			
My signat	ure below acknowledges that:			
0	I understand that my daughter must be registered as a Girl Scout from October 1, 2025, through September 30, 2026, membership year.			
	$I \ understand \ that \ I \ am \ financially \ responsible \ for \ any \ orders \ submitted \ by \ me \ to \ the \ troop \ leader.$			
	$Iunderstand\ that\ any\ product\ ordered\ or\ unsold\ cannot\ be\ returned\ to\ or\ exchanged\ at\ the\ council\ or\ by\ the\ leader.$			
	I understand that my daughter cannot sell prior to the sale dates, and I understand that my daughter may be penalized for early orders and may not receive credit for orders received before specified sale dates.			
$\ \ \square \ \ \text{I accept responsibility to meet all troop deadlines outlined by my daughter's troop leader.}$				
	 I understand that all products are promptly delivered to customers and monies owed by me are paid on a weekly basis to the troop leaders. Total monies will be paid in full no later than the established deadline. 			
 I understand that if all money due by me is not paid by the due date, my daughter will not be entitled to receive recognitions. I understand that all monetary proceeds belong to the council and troop and are not to be retained by individual girls as their property. 				
0	 I understand that due to the rising cost of recovering money from "Non-Sufficient Funds" checks, I will not accept personal checks over the amount of \$75.00. 			
	I understand that my daughter will only accept preprinted checks with the issuer's address. It is required that girls record the telephone number and driver's license number of the issuer on the face of the check. Council cautions against accepting out-of-state checks.			
	 I understand that for my daughter to participate in the fall product program, I cannot have any outstanding debts with the council. 			
	I agree to accept financial responsibility, including prompt payment for all products and money my daughter receives and will also see that she always has adult guidance.			
Girl Reward Information:				
	T-shirt size:			
D 1/1				
1	Guardian (print):			
City:	Address:State:Zip:			
Phone/G	Cell: () Work: ()			
Email A	ddress:			
Parent/Guardian Signature: Date:				

2025 Forms 1 per girl/parent

Join the Fun and Earn Rewards!

Visit Your Online Site to Explore All the Rewards You Can Earn.





Here's How to Earn Two Personalized Patches with your Name and Avatar:







Fall Personalized Patch

- · Create your avatar
- · Send 18+ emails
- . Use the "Share My Site" function in the M2 system to ask friends and family for support
- . Sell 3+ Mags & More items and 30+ nut/chocolate items

Girl Scout Cookie Crossover Personalized Patch

- · Create your avatar in the M2 system
- Send 18+ emails during the Fall Product Program
- . Use the "Share My Site" function in the M2 system during the Fall Product Program
- Sell 350+ packages of cookies during the 2026 Girl Scout Cookie Program



Visit gsnutsandmags.com/gsesc to login.









Use the OR code, the URL above, or the council website link. Jump into the program right away - no need to wait for an email. With your troop number ready, follow the prompts to join the Fall Product Program online.

My troop #









Friends and family can help you reach your goals by shopping online! Start by sending emails through M2, so supporters can see your goal and hear your personalized avatar message in your own voice.

Team up with your parent or guardian to safely share your shop link on social media, or via text to market your online business. Remember to follow current GSUSA guidelines for online sales and marketing.

141-ESC

Unleash your **BRAVE**, **FIERCE**, and **FUN** side with Grizzly Bears in the 2025 Fall Product Program!

Benefits of Participating

Girl Scouts learn and practice skills like goal setting, decision making, money management, people skills and business ethics as they earn proceeds for their troop.

- . The Fall Product Program is an excellent way to earn start up proceeds to fund your troop's activities and projects throughout the year.
- · Proceeds stay local to benefit our council.

Higher Proceeds for Troops! Earn 15% for your troop on all items sold! Troops that decide to opt-out can earn 17% on all items sold.

How the Program Works

This program allows Girl Scouts to be entrepreneurs by offering family and friends the opportunity to purchase from a variety of products. There are two ways to participate:

- . In-person by taking orders using the nut order card and collecting payments.
- Online by inviting friends and family to place an order. Customers can choose to have nuts. chocolates, magazines, Tervis® Tumblers or a Girl Scout themed BarkBox shipped directly to them or they can select from a group of nut and chocolate products that Girl Scouts can deliver.

Important Dates

- 9/13/25: Program begins online ordering opens and Girl Scouts may sell in-person.
- . 10/12/25: Last day of order taking with the order card AND deadline to enter the items sold into the online system.
- . 10/12/25: Last day for online girl delivery orders.
- . 10/31/25: Last day for online shipped orders.
- 11/3 11/8: Nut and chocolate items will be delivered to Service Unit sites.



All About Grizzly Bears

Scientific name: Ursus arctos horribilis Life span: 20 to 25 years

Claw length: Up to 4 inches Weight: 400-800 pounds

Interesting Facts:

- · Grizzlies are strong swimmers and can cross large rivers.
- Grizzlies will rub against trees to leave their scent and scratch marks.
- Before hibernation, grizzlies eat up to 20,000 calories a day.
- Grizzly cubs remain with their mothers for 2-3 years to learn survival skills.
- · Grizzly bears live in forests, mountains, and near rivers where they catch salmon.

Questions? Contact us at support.gsnutsandmags.com or 1-800-372-8520

The GIRL SCOUTS® name, mark and all associated trademarks and logotypes, including the Trefoil Design are owned by Girl Scouts of the USA, M2 Media Services is an official GSUSA licensed vendor.

Host a Fall Product Rally send pics to areyes@gsesc.org for a free FP Rally patch for each girl



Reminder council is no longer taking parent debt

Always protect girl/troop money

Discrepancy Report online only



Discrepancy Report

south carolina

2025 Fall Product Program

Circle one:

- A) NSF Checks: Form must be filled out completely with copy of NSF check(s) or bank notice.
- B) Delinquencies: Form must be filled out completely and include Parent Permission form and

 C) Counterfeit Money: Form must must be requested at time of tra 	be filled out completely and include report from bank which ansaction.
Information concerning debtor:	
Name:	Registered GS Adult: Yes No
Address:	
Telephone:	Email:
This person is a: Parent/Guardian	Other:
Girl Scout Name:	
Total Money Due:	Final Troop ACH will be reduced by amount due to Council.
Due to Council:	Upon successful collection of debt, Troop will receive Troop Proceeds.
(85% x Total Money Due) Troop Proceeds:	
(15% x Total Money Due)	
Explanation of Delinquency/NSF/Cour	nterfeit money
Actions take to date:	
Date: Service U	Unit: Troop#:
Troop Leader:	Phone#:
I understand that if the above-m will notify the council immediately	nentioned debtor pays the outstanding balance to the troops
Signature:	Date:
Email to jjackson@gsesc.org	

Banking Procedures

•All troops participating must turn in Troop Financial reports

Troops deposit all money into troop account regularly

•Any NSF checks need to be submitted to ijackson@gsesc.org within 7 days of notification

•Discrepancy reports need to be emailed to <u>liackson@gsesc.org</u> by noon November 25th

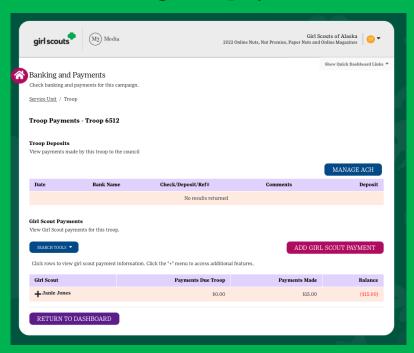
•Council will withdraw directly from troop bank the amount due to council on December 5th

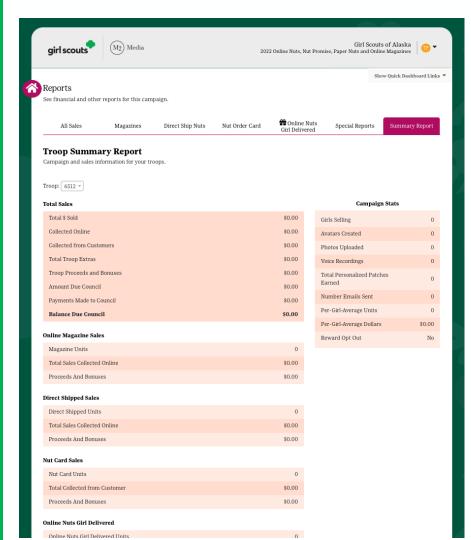
After ACH, any remaining balances will need to be paid via check, cash, money order or credit/debit card directly to the council

BALANCING FINANCES

Sales reports

Banking and payments



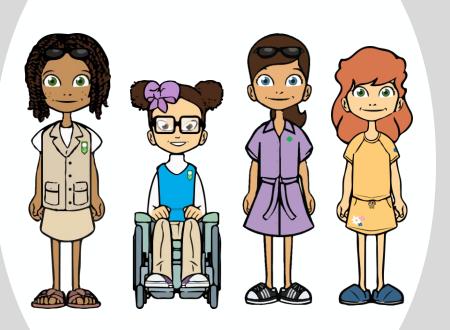


*New opt out! If troop decides to opt out of rewards, they will receive 18% of total dollars sold, girls will still receive patch

- September 13 online and order card taking begins
- October 13 order card taking ends
- October 20 -Gluten free orders due
- October 31 online sales end
- November 3-8 deliveries to SUFPM
- November 23 girl money due to troop
- November 25 discrepancy reports due, reminder council is no longer taking debt from troop
- December 5 ACH

*New online item! Cheerful Giver Candles!!!

*Be on the lookout for video contests!



5 SKILLS ACQUIRED THROUGH GIRL SCOUT LEADERSHIP EXPERIENCE

Goal Setting
Money Management
People Skills
Decision Making
Business Ethics

<u>Plus</u> Girl Scout Programs, Camp, Troop Activities & Giving Back

YOUR IMPACT ON THE GIRL SCOUT'S EXPERIENCE



The Program itself is a learning experience



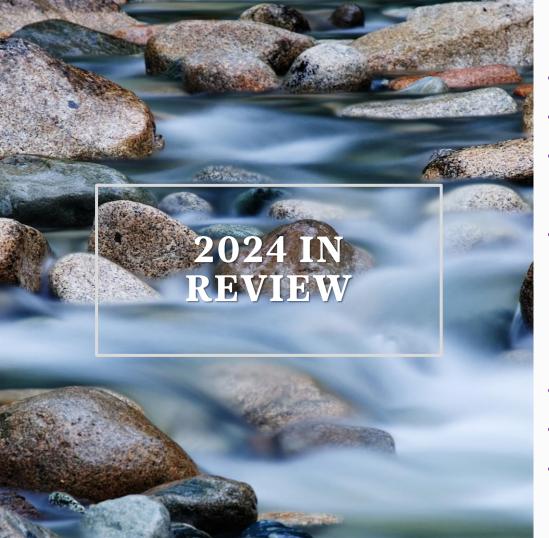
Troops use money earned from the program participate in fun adventures like travel and camp



Troops use money earned to give back to their community



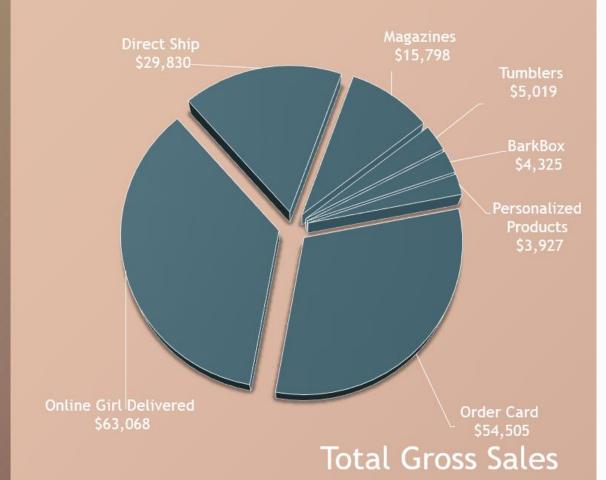
The program helps fund the entire Girl Scout Experience



- Total online participation -4%
- Total Troops participating -3%
- Girl Scouts selling -6%
 - o First decline since Covid
- Total gross revenue -7%
 - Councils with 6 Storefronts -4%
 - Councils with 5 Storefronts -8%
 - Councils with 4 Storefronts -9%
- Nut gross revenue -9%
- Nut Order Card –21%
- M2 products -3%

2024 OVERALL GSESC SALES BREAKDOWN BY CHANNEL

- Overall sales -21.3%
- 53% OGD v 45.6% OC



GIRL SCOUT AVERAGES



VALUE OF EMAILS IN YOUR COUNCIL



GSESC Gross Sales per Email

2019 \$8.79

2020 \$11.75

2021 \$10.68

2022 \$12.92

2023 \$11.90

2024 \$9.45



Nationally

Number of emails sent

-1%

\$13.40 gross sales per email

GRIZZLY BEAR explore.org

Live in forests, mountains, and near rivers where they catch salmon

Very strong swimmers and can cross large rivers

Grizzly cubs remain with their mothers for 2-3 years to learn survival skills

Before hibernation, grizzlies eat up to 20,000 calories a day.



Giant Bear: McKenna

Large Bear: Graham

Small Bear: Georgia



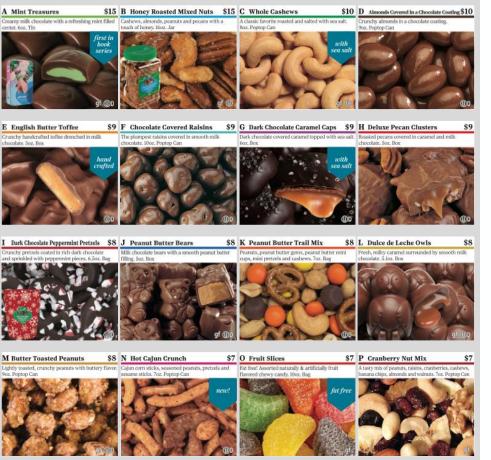


TROOP PROCEEDS

15% of Total Sales

New! Opt Out 18% of Total Sales, when ALL girls decide they do not want any rewards, girls will still receive patches

Opt out form will be available online soon



m = Kosher | m = Kosher, Dairy | m' = Naturally Gluten Free *CAUTION: ALL products processed on shared equipment with peanut and tree nut containing products.

here.

Shop the Direct Ship Online Store ... for a wider selection of snacks and chocolates, including exclusive items and tins perfect for gift giving. Purchases will be direct shipped and all major credit cards are accepted

Visit my store at:



Show your support and appreciation by donating a can of nuts to our Military Troops! Your \$7 gift will send one can of nuts to our men and women overseas!

DELICIOUS NUTS & CHOCOLATES

Council's Top Selling Items

- #1 Deluxe Pecan Clusters
- #2 Chocolate Covered Almonds
- #3 Peanut Butter Bears
- #4 Honey Roasted Mixed Nuts (LY #5)
- #5 Fruit Slices (1st time on top 5)



23 of the 30 Items Are Gluten Free!

For Allergens and Nutritional information go to: http://ashdonfarms.com/#Ashdon-Farms-Products

PRODUCTS



Peanut Butter Trail Mix (order card, online girl delivered or direct ship) Peanuts, peanut butter gems, peanut butter mini cups, mini pretzels and cashews. 2024 – 623 units sold 2023 - 829 units *1st year

Dark Chocolate Caramel
Caps with Sea Salt
(order card, online girl
delivered or direct ship)
Dark Chocolate covered
caramel topped with sea salt.
2024 – 646 units sold
2023 - 886 units sold



PRODUCTS



Deluxe Pecan Clusters
(order card, online girl delivered
or direct ship)
Roasted pecans covered in
caramel and milk chocolate.
2024 - 2,276 units sold
2023 - 2,565 units sold

Dulce De Leche Owls
(order card, online girl
delivered or direct ship)
Fresh, milky caramel
surrounded by smooth milk
chocolate.

2024 – 781 units sold 2023 - 907 units sold



Peanut Butter Bears

(order card, online girl delivered or direct ship)
Milk chocolate bears with a smooth peanut butter filling.
2024 – 1,012 units sold

2023 - 1,336 units sold

PRODUCTS

Dark Chocolate Peppermint Pretzels

(order card, online girl delivered or direct ship)
Crunchy pretzels coated in rich dark chocolate and sprinkled with peppermint pieces.

2024 – 636 units sold

2023 - 762 units sold



Fruit Slices

(order card, online girl delivered or direct ship) Fat Free! Assorted fruit flavored chewy candy.

2024 – 855 units sold 2023 - 952 units sold

PRODUCTS

English Butter Toffee (order card, online girl delivered or direct ship) Crunchy handcrafted toffee drenched in milk chocolate. 2024 – 666 units sold 2023 - 974 units sold



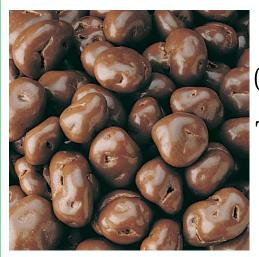
Butter Toasted Peanuts (order card, online girl delivered or direct ship) Lightly toasted peanuts with a buttery flavor. 2024 – 681 units sold

2023 - 933 units sold

PRODUCTS

Chocolate Covered Almonds (order card, online girl delivered or direct ship) Crunchy almonds covered in milk chocolate. 2024 – 1,131 units sold 2023 - 1,454 units sold

PRODUCTS



Chocolate Covered Raisins
(order card, online girl delivered
or direct ship)
The plumpest raisins covered in
smooth milk chocolate.

2024 – 708 units sold 2023 - 989 units sold

Cranberry Nut Mix
(order card, online girl
delivered or direct ship)
A tasty mix of peanuts,
raisins, cranberries, cashews,
banana chips, almonds and
walnuts.

2024 – 705 units sold 2023 - 933 units sold





Whole Cashews with Sea Salt (order card, online girl delivered or direct ship)
A classic favorite roasted and salted with sea salt.

2024 - 831 units sold

2023 - 1,198 units sold

PRODUCTS

Welcome Back!
Hot Cajun Crunch

(order card, online girl delivered or direct ship)
Cajun corn sticks, seasoned
peanuts, pretzels and sesame sticks.





Honey Roasted Mixed Nuts with Peanuts (order card, online girl delivered or direct ship) Cashews, almonds, peanuts and

pecans with a touch of honey.

2024 - 869 units sold

2023 – 1,148 units sold

PRODUCTS

ASHDON FARMS TINS

Perfect for Gifts and Treats!



Girl Scout Make New Friends Tin 1st in book series

(order card, online girl delivered or direct ship)

Milk Chocolate Mint Treasures 2024 – 572 units (GS Memory Box) 2023 – 841 units (Peace Out Box)



(order card, online girl delivered or direct ship) Milk Chocolate Pretzels or Deluxe Pecan Clusters





Cherry Almond Clusters

Cherries and almonds covered in caramel and milk chocolate.

Packaged in a gift box.

Available online for direct shipped ordering.



Nut & Caramel Trail Mix

Peanuts, Cashews, caramel mini cups and cocoa gems. 9 oz Pop Top Can. Available online for direct shipped ordering.



CARE TO SHARE

Customer makes purchase to support Blue Star Moms

Orders can be placed through order card, online girl delivered or direct ship channels

Products are distributed by council and are not delivered to troops/Girl Scouts

Troops earn proceeds and Girl Scouts earn a special patch and credit towards other rewards



ORDERING OPTIONS & PRODUCT LINES



PRODUCTS
GIRL SCOUT
SUPPORTERS
CAN PURCHASE

Nuts & Chocolates

Magazines & More





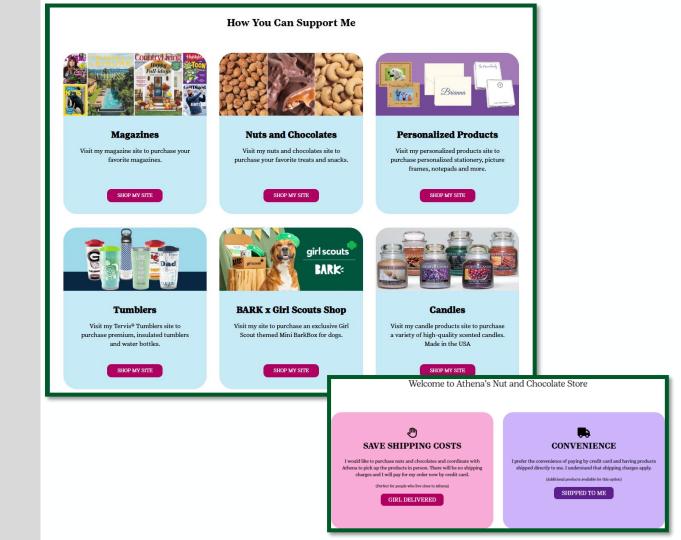




ONLINE SHOPPING SITES

Supporters select their desired product line

Nuts & Chocolates have two options:
Girl Delivered or
Direct Ship



WAYS TO VISIT STOREFRONTS

Supporters can visit other storefronts after checking out online





O View in Español

Thank you for helping Athena achieve the goal!

We've completed your order. Order #20825



Appear on Athena's store

Allow my first name and last initial to be used on Athena's top supporters listing. We will not display the purchase amounts.

We appreciate your help.

Thank you for your support. You will receive an email confirmation shortly.

If you purchased a magazine as a gift, you will receive instructions in your confirmation email telling you how to select a gift message to be sent to the recipient.

Athena completed her goal! Thank you!

Thank you for helping today's Girl Scouts make the world a better place.

Continue Your Support



SHOP MAGAZINES



SHOP NUTS & CHOCOLATES



SHOP PERSONALIZED PRODUCTS



SHOP TUMBLERS



SHOP BARKBOX PRODUCTS



SHOP CANDLES

ONLINE SHOPPING SITES

Supporters select their desired product line

Nuts & Chocolates have two options: Girl Delivered or Direct Ship







Welcome to Izzy's Nut and Chocolate Store



SAVE SHIPPING COSTS

I would like to purchase nuts and chocolates and coordinate with Izzy to pick up the products in person. There will be no shipping charges and I will pay for my order now by credit card.

(Perfect for people who live close to Izzy)

GIRL DELIVERED

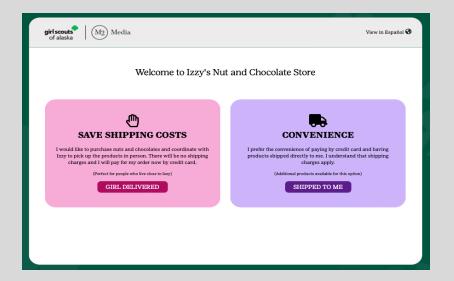


CONVENIENCE

I prefer the convenience of paying by credit card and having products shipped directly to me. I understand that shipping charges apply.

(Additional products available for this option)

SHIPPED TO ME



2025 Online Store Shipping Rates

Product Subtotal			Standard	2 Day
\$1.00		\$30.00	\$11.95	\$28.35
\$31.00	-	\$60.00	\$16.20	\$36.10
\$61.00	-	\$90.00	\$26.20	\$49.35
\$91.00	-	\$150.00	\$41.95	\$81.85
\$151.00	-	Plus	\$45.95	\$89.85

GS Online Nut Store Direct Ship

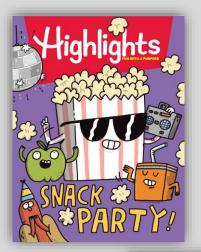
- Direct shipped Product orders are shipped to customers.
- Customers pay for shipping based on the online shipping chart.
- The 2025 rates are only slightly higher over last year.

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MAGAZINES

Top selling magazines offered

Easy renewal







PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Tervis® Tumblers



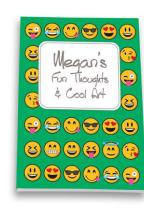
PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Personalized Products











PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Candles

16oz Double Wick 80 hour burn time







PRODUCTS GIRL SCOUT SUPPORTERS CAN PURCHASE

Girl Scout themed BarkBox options

Choose from five different boxes!











Cozy Pup





Berry Trios™

Treats

Good









HOW TO GET STARTED

Online to purchase nuts & chocolates, magazines, Tervis® Tumblers, personalized products, candles and BarkBox

In-person with nut order card



GIRL SCOUT'S PLATFORM SET-UP

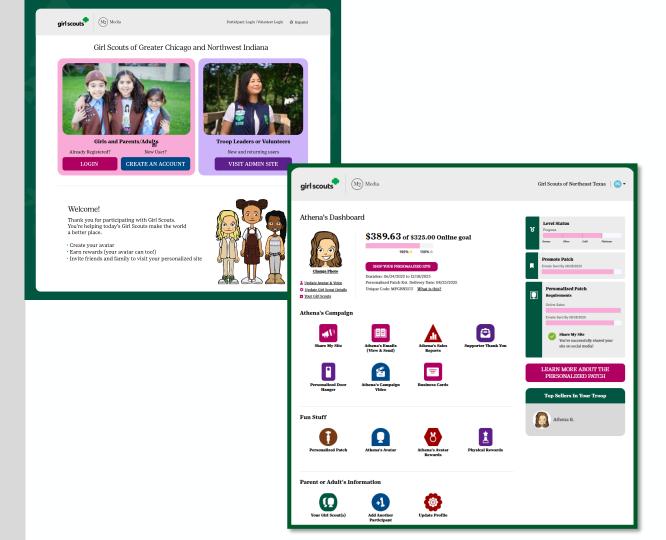
Preferred Email Address

Confirm Membership

Highlight Girl Scout Goals

Build an Avatar

Include Video



GIRL SCOUT'S PERSONALIZED **EXPERIENCE**

Design an Avatar







Girl Scouts of Northeast Texas R -



↑ Update Athena's Avatar

Build Your Avatar

Create an avatar that reflects your personality! Creating an avatar will let you earn virtual rewards as you complete the activities and let you into your avatar's room to see your rewards. Get started and earn your first reward!

Check out the uniform and official apparel options that are available in council stores or online at girlscoutshop.com.



To see all choices for your avatar, use the arrows in the avatar software below.

	Face	
1	Skin Tone	
1	Eyes	,
1	Eye Color	,
1	Face / Masks	•
	Hair	
	Body	
	Clothing	

Add Your Avatar's Voice

Include your own personalized message by recording an audio file and uploading it to the web site. For help, including a sample script, consult the audio guide. D UPLOAD AN AUDIO FILE Audio Received!

O I do not want to record a voice

Preview how your avatar will sound on your own personalized Talking Avatar landing page!

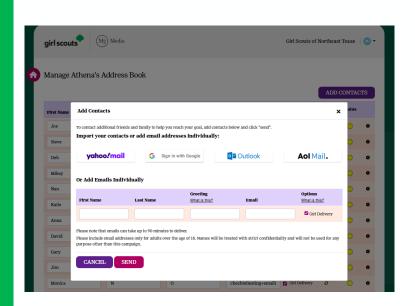
TOOLS TO RUN A BUSINESS

Send emails

Share My Site with social media and texting – *NEW toolkit this year!*

Printable business cards

Door hangers with QR codes







Printable Door Hangers

Just cut along the dotted lines and hang on the doorknob.

* For best results print on card stock paper and keep your browser font size at the





SHARE MY SITE TOOL KIT

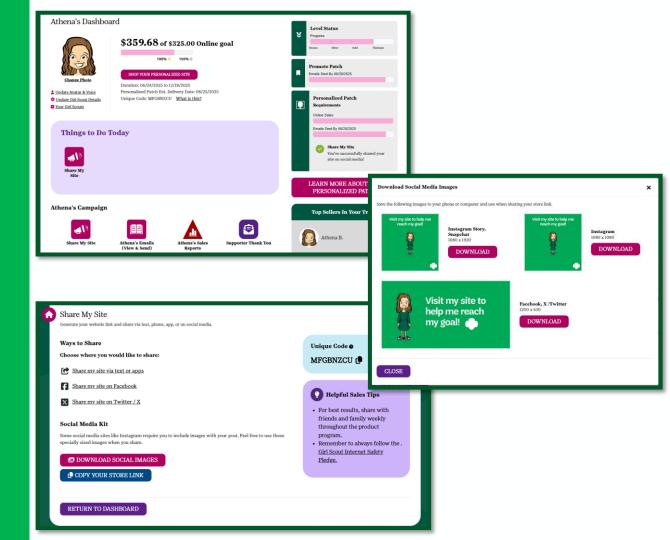
Many ways to Share

Download images for additional online marketing

Copy the storefront link to send

Share on Social Media

Text friends & family



PARTICIPANT'S DASHBOARD

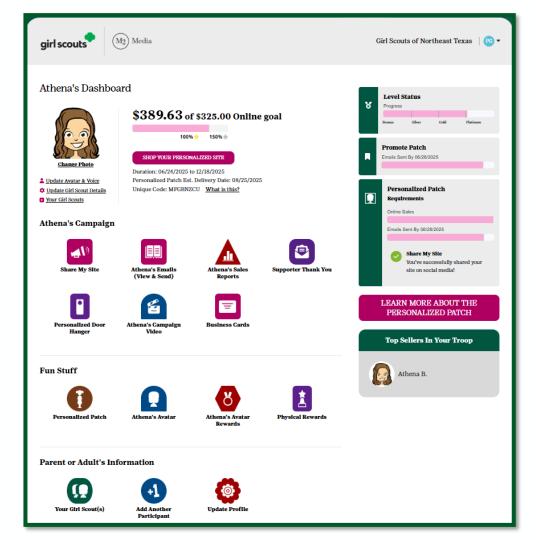
Supporter Thank You email

Girl Scout's avatar room with virtual rewards & troop photo

Manage nut card order entry

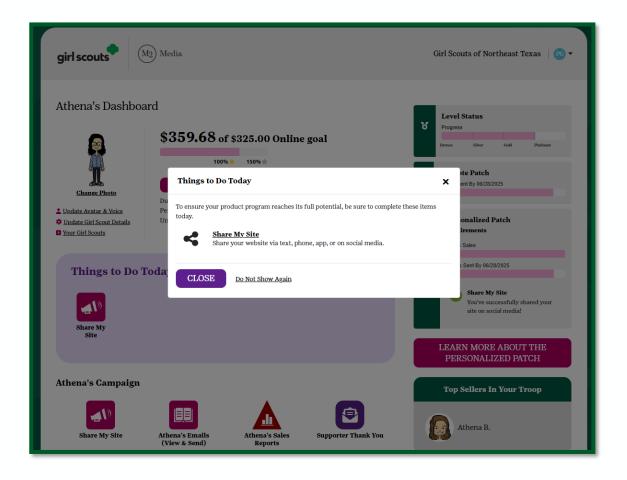
Select rewards

Sales reports

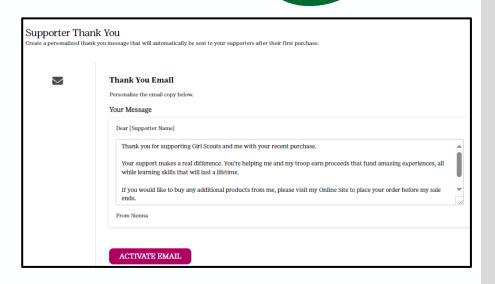


PARTICIPANT'S DASHBOARD (cont.)

Things to Do Today pop up & banner







SAY THANKS!

AVATAR ROOM UPGRADE!

Unlock new, cool room accessories when completing tasks



Fall Personalized Patch

Personalized Patch with Theme Backgrounds

- *Create avatar
- *Send 18+ emails
- *Use "Share My Site" function in M2
- *Sell 3+ Mags and more items and
- 30+ nut/chocolate items





2025-2026 FALL & COOKIE CROSSOVER PATCH



- *Create avatar
- *Send 18+ emails
- *Use "Share My Site" function in M2
- *Sell 350+ packages of cookies during 2026 cookie program



GIRL SCOUT REWARDS



REWARDS

Rewards are cumulative. Earn tisms as you reach your goals! Please make reward choices on your M2 website. Rewards are subject to change due to unforeseen circumstances. Similar items may be used as substitutions. Some items may vary in color.

Orders due by: ______ Pick up products by: _____ Turn in money by: _____

Combined Sales



25- Total Items Sold Glitter Pen



35- Total Items Sold BFF Necklace



45+ Total Items Sold



Small Grizgly Plush



55+ Total Items Sold Theme Stickers & BFF Journal



70+ Total Items Sold Brave. Fierce. Fun T-Shirt



Bandana & Mini Scratch Notes



McKenna

& Pom Pom Keychain





100+ Patch & Large Grizzly Plush



135+ Total Items Sold Mini Karaoke Machine



175+ Total Items Sold Dr. Seuss' How the Grinch Stole Christmast The Musical



> Patches



18- Emails Sent Brave. Fierce, Funt Patch



2+ Mags & More Items 2025 Patch



15+ Nut & Chocolate Items Grizzly Bear Patch

Donations



5+ Military Items Care to Share Patch

Visit www.gsnutsandmags.com/GSESC to create your website!

Fall Personalized Patch:

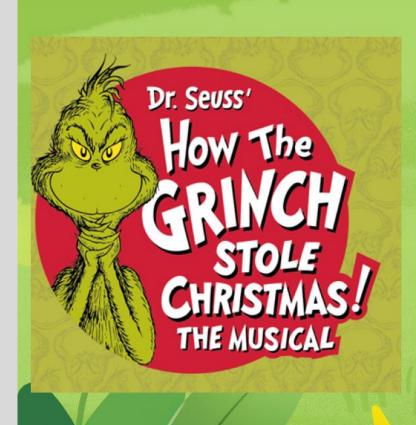


- Create your avatar · Send 18+ emails
- Use the "Share My Site" function in the M2 system to ask friends
- and family for support Sell 3+ Mags & More items and 30+ nut/chocolate items
- Personalize year patch by choosing

Girl Scout Cookie Crossover Personalized Patch:

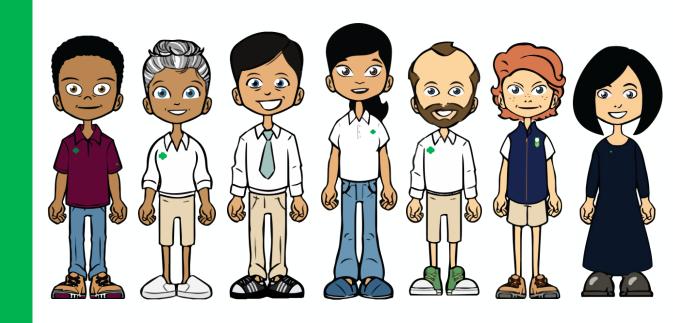


- · Create your avatar in the M2 system Send 18+ emails during the Pall Product Program
- Use the "Share My Site" function in the M2 system during the Fall Product Program
- Sell 350+ packages of cookies during the 2026 Girl Scout Cookie Program



aturda

VOLUNTEER EXPERIENCE









Announcement

To manage the product program this year, please set up your account now. Your username will be the email address shown below. Use that information when you <u>create your password</u>.



Once you log in, create your avatar, and check or enter the email addresses for the Girl Scouts/parents in your troop. They will receive an email with instructions on how to participate.

Username:

Once you have created your password, you can access the site using this link or go to gsnutsandmags.com/admin.

The program will run from 06/24/2025 to 12/28/2025. Please encourage all Girl Scouts to participate. It's fun and also a great learning experience. If you have any questions, contact us online or call 1-800-372-8520. Thank you for all that you do for Girl Scouts.

Thank you, Girl Scouts of Northeast Texas



TROOP VOLUNTEER ACCESS

Email invitation to login

Troop training video

Queue Parent/Adult Email Campaign

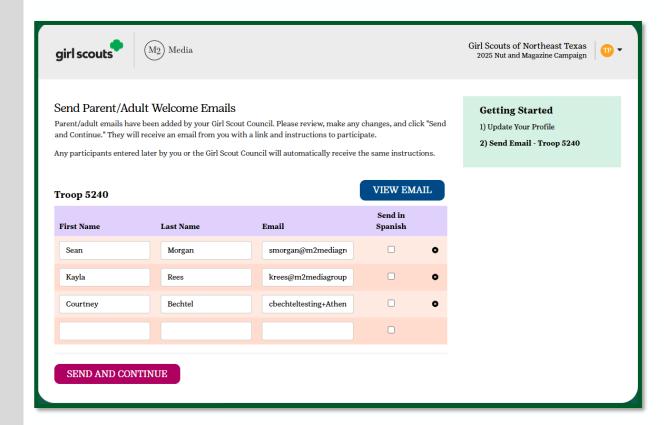
Volunteer avatar

PARENT/ADULT EMAIL CAMPAIGN

Email addresses uploaded by council

Edit or enter missing parent/adult emails

Email with instructions on how to participate



TROOP DASHBOARD

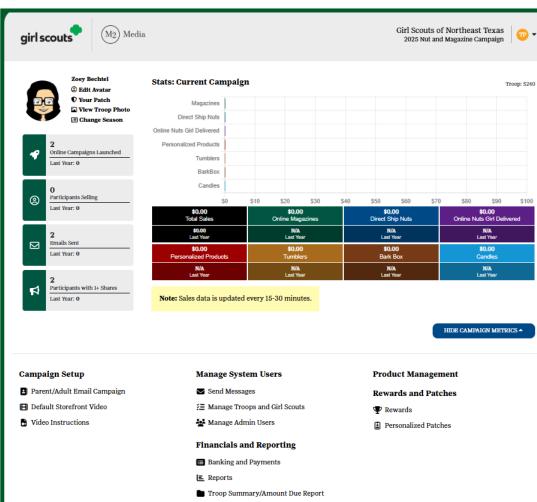
Messaging

Manage nut card order entry

Select rewards

Sales reports

Banking and payments



TROOPS REWARDS

*Sell \$750 as a troop *Send Parent/Adult Email Campaign





*New opt out! If troop decides to opt out of rewards, they will receive 18% of total dollars sold, girls will still receive patch

- September 13 online and order card taking begins
- October 13 order card taking ends
- October 20 -Gluten free orders due
- October 31 online sales end
- November 3-8 deliveries to SUFPM
- November 23 girl money due to troop
- November 25 discrepancy reports due, reminder council is no longer taking debt from troop
- December 5 ACH

*New online item! Cheerful Giver Candles!!!

*Be on the lookout for video contests!

Product Delivery

- You or someone in your Service Unit will receive the products for all your troops. (Nov. 3rd - Nov 8th)
- Please count the nut and candy items carefully before signing the delivery ticket and report any discrepancies.
- Prior to distribution to your troops, keep the products in a cool, dry location.
- Communicate with leaders and caregivers about where and when their product is available for pick up.
- Pre-sort the products using the Delivery Tickets in the M2OS.
- Obtain signed tickets as confirmation of receipt.
- Notify council right away about damages or cases with missing items





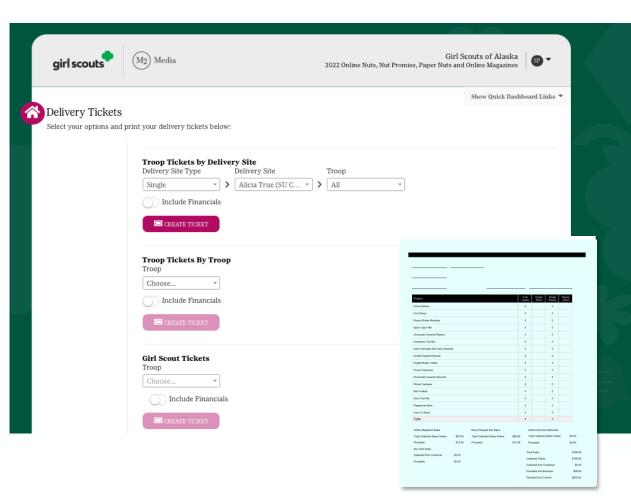
DELIVERY TICKETS

November 3-8

Print delivery tickets by troop or participant

Available for easier picking and packing

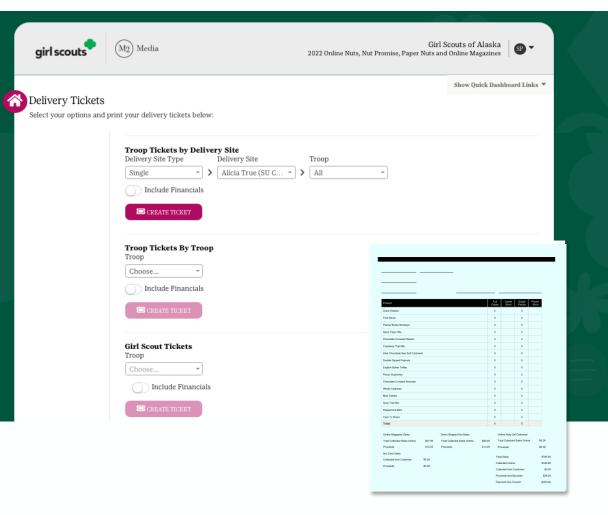
Option to include financials



DELIVERY TICKETS

Print reward delivery tickets by troop or participant

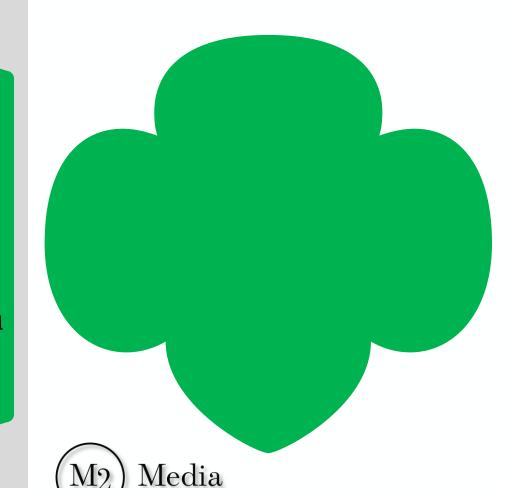
Available for easier picking and packing



*Please inform girls and parents about upcoming GSESC Programs

*Be on the lookout for fall product video challenges

*Make sure you sign up for an upcoming 2026 Cookie Program Trainings



Membership Help

Benita Jacobs Regions 1&2 bjacobs@gsesc.org

Michaela Watts Regions 3, 4 & 5 mwatts@gsesc.org

Registrar Julann Judge jjudge@gsesc.org

FAQs

How do I reset my password?

When can a supporter expect a direct ship nut order placed online?

When will a participant receive their Personalized Patch?

What if a participant didn't find their name as they log into the platform?

When can I expect my online girl delivery items?

FALL PRODUCT PROGRAM CUSTOMER CARE

M2'S Customer Care team is cross-trained to handle tech support, volunteer/participant and customer inquiries

100% customer satisfaction guarantee

